

Memorandum

DATE: May 1, 2012

TO: City Council

THROUGH: City Manager Judie Zimomra

FROM: Acting Public Works Director Scott Krawczuk SK

RE: Purchase of 2 – ¾ Ton and 1 – ½ Ton 4X4 Pickup Trucks

Recommendation: Reject bid from Bartow Ford for specification non-compliance and approve purchase of 2 – ¾ ton and 1 – ½ ton pickup trucks with 4-wheel drive option from Sam Galloway Ford for \$62,976.00.

Pickup trucks are critical to the Public Works operation and need to be replaced in a timely manner (they are on a 7-year replacement schedule) in order to prevent excessive down time and thus improve operational efficiency. The FY 2012 Budget includes funding to replace 3 Public Works pickup trucks, consisting of 2 Streets Division and 1 Parks Division truck. The replacement of the Streets pickups, a 2005 F250 ¾ ton 4x4 (Unit 202) with 82,000 miles and a history of brake problems and a 2005 F250 ¾ ton 4x4 (Unit 212) driven over 105,000 miles with power window and engine electrical problems. The Parks Division pickup proposed for replacement is a 2004 model F150 ½ ton 4x4 driven just 37,000 miles but with rusted – through tailgate, torn seats and in need of new tires. The Tourist Development Council is funding the replacement of the Parks pickup, which is used exclusively for beach parks maintenance.

On March 21, 2012, an advertisement for bids was placed in the Fort Myers News-Press for the purchase of 2 – ¾ ton and 1 – ½ ton pickup trucks. In response to the ad, four bids were received, which were opened and read aloud on April 19, 2012 in the presence of Scott Krawczuk and Josh Holler both from the City.

As per the attached Bid Tabulation, Bartow Ford Company submitted the low bid in the amount of \$61,393.00, but did not meet the ¾ ton pickups 4X4 specification requirement. Sam Galloway Ford submitted the next low bid, which met all specifications, in the amount of \$20,692.00 for each ¾ ton truck and \$21,592.00 for the ½ ton truck for the total bid of \$62,976.00. Note that Sam Galloway's ½ ton pickup unit price was lower than Bartow Ford's ½ ton pickup unit price.

Staff recommends that Council reject the bid submitted by Bartow Ford for non-compliance with the specifications and approve the purchase of 2 - ¾ ton and 1 – ½ ton pickup trucks from Sam Galloway Ford for \$62,976.00. Tourist Development Council funding in the amount of \$23,000 is available for the purchase of the Parks Division pickup. The City's 5-year Capital Improvement budget (Fund 300) includes \$46,000 to purchase the 2 Streets Division pickups.

cc: Finance Director Sylvia Edwards
City Attorney Ken Cuyler

**CITY OF SANIBEL
BID RESULTS**

**The Purchase of Two (2) ¾ Ton Regular Cab 4x4 Pickup Trucks and One (1)
½ Ton Extended Cab 4x4 Pickup Truck**

April 19, 2012 @ 2:00PM

No.	Name	Bid	Bid Bond	Addendum
1	Bartow Ford	\$ 61,393.00 (Reject bid – did not meet ¾ ton pickup 4X4 specification requirement)	N/A	Yes
2	Sam Galloway Ford	\$ 62,976.00 (Low Bidder)	N/A	Yes
3	Don Reid Ford, Inc.	\$ 64,416.00	N/A	Yes
4	Don Gasgarth's Charlotte County Ford	\$ 66,975.38	N/A	Yes
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CITY OF SANIBEL

RESOLUTION NO. 12-043

A RESOLUTION AUTHORIZING THE CITY MANAGER TO DISPOSE OF OBSOLETE OR SURPLUS FIXED ASSETS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the following fixed assets have been identified as being surplus property available for disposition due to obsolescence or replacement:

<u>Description</u>	<u>Asset No.</u>	<u>Depreciated Value</u>
2005 Ford F250 4X4 Pickup VIN #1FTNF21505EB82710	#1581	\$ 5,483.00
2005 Ford F250 4X4 Pickup VIN #1FTNF21545EB82872	#1586	\$ 5,483.00
2004 Ford F150 4X4 Pickup VIN #2FTRX18W74CA47445	#1527	\$ 3,520.00

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Sanibel, Florida:

SECTION 1. The City Manager is hereby authorized to dispose of the surplus property (fixed asset) identified above by sale, scrap or trade-in.

SECTION 2. Effective Date.

This resolution shall take effect immediately upon adoption.

DULY PASSED AND ENACTED by the Council of the City of Sanibel, Florida, this 1st day of May, 2012.

AUTHENTICATION:

Kevin Ruane, Mayor

Pamela Smith, City Clerk

APPROVED AS TO FORM:

Kenneth B. Cuyler, City Attorney

Date

4/23/12

Vote of Councilmembers

Ruane _____
Denham _____
Congress _____
Harrity _____
Jennings _____

Date filed with City Clerk: _____