

Memorandum

DATE: April 16, 2013

TO: City Council

THROUGH: City Manager Judie Zimomra

FROM: Public Works Director Keith Williams

RE: Beach Parks Skid Steer Loader

RECOMMENDATION: Approve purchase of Caterpillar Skid Steer Loader off of the Florida Sheriff's Association Contract in the amount of \$33,758.00 with approved TDC funds.

The Beach Parks Division of Public Works regularly needs to grade and repair sand/shell parking lots, drives and pathways. Additionally, maintaining and installing rope and bollard systems are a critical element for the Division's operations. Many of the maintenance activities carried out by the Beach Parks Division must be carried out in relatively small spaces.

In order to provide these, and other, services efficiently, Public Works has included in the 2012/2013 annual budget \$40,000 for a skid steer loader. This funding is provided through the annual Lee County Tourism Development Council (TDC) grant for the current fiscal year. The grant application submitted for approval to the TDC was itemized and indicated a request for \$40,000 toward the purchase of a new skid steer loader.

The loader is proposed to be a Caterpillar 225B3, purchased off of the Florida Sheriff's Association Contract Bid #12-10-0905, Specification #29. The price is within the approved budget for purchase.

Staff recommends that City Council approve the purchase of a Caterpillar 225B3 Skid Steer Loader off of Florida Sheriff's Association Contract Bid #12-10-0905 Specification #29 in the amount of \$37,219.00. The Beach Parks budget includes \$40,000 of approved TDC funds for the purchase of a skid steer loader.

cc: Finance Director Sylvia Edwards
City Attorney Ken Cuyler



Kelly Tractor Co.
 Serving the Industry Since 1933
 ktrcat@kellytractor.com
 www.kellytractor.com

February 5, 2013

rev0205

QUOTE PER THE FLORIDA SHERIFF'S ASSOCIATION CONTRACT
 (1) NEW CATERPILLAR 226B3 SKID STEER LOADER

City of Sanibel
Attn: Tony Balog
(239) 472-6397

CONTRACT DETAILS

FLORIDA SHERIFF'S ASSOC., FLORIDA ASSOC. OF COUNTIES & FLORIDA FIRE CHIEFS' ASSOCIATION
 BID #: 12-10-0905 SPECIFICATION #29: SKID STEER LOADER (TRACKS OR TIRES)
 EFFECTIVE: NOVEMBER 1, 2012 THROUGH SEPTEMBER 30, 2013

MACHINE SPECIFICATIONS

326-5416	226B3 SKID STEER LOADER
326-5247	CONVERSION ARRANGEMENT
326-5460	INSTRUCTIONS, ANSI, NACD
326-5271	CONTROL, PROP AUX, DELUXE
356-1919	HYDRAULICS, STANDARD FLOW
356-1933	ROPS, OPEN (C1)
295-7023	ENGINE, TIER4 INTERIM COMPLIANT
326-5465	SELF-LEVELING, NONE
225-7950	BATTERY, STANDARD, 650 CCA
276-7276	BELT, SEAT, 2" SUSPENSION
356-1900	FAN, COOLING, STANDARD
185-8665	TIRES, 10 X 16.5 8PR, 66"
326-5568	QUICK COUPLER, MANUAL
233-5913	INSTRUCTIONS, ENGLISH
279-5369	BUCKET-GP, 66" BOCE

BASE UNIT PER CONTRACT

	2013 CATERPILLAR 226	\$ 25,289	A
WORKTOOLS			
218-3178	AUGER, A14B	\$ 2,464	
153-4083	BIT, AUGER 6"	\$ 314	
241-8235	BROOM, MANUAL ANGLE, BA18	\$ 7,304	
	WORKTOOLS SUBTOTAL	\$ 10,082	
	16% CONTRACT DISCOUNT	-1,613	
	WORKTOOLS TOTAL	\$ 8,469	B
	CONTRACT PRICE	\$ 33,758	A+B

Includes: 1 YEAR / UNLIMITED HOUR PREMIER ESC (FULL MACHINE) WARRANTY

FOB City of Sanibel

Thank you for consideration of our product. Quote is valid for sixty days.

Greg Bennett

Governmental Sales 305-592-5374 ext 1121 Cell 786-229-7037 Fax 305-477-2024

Miami

8255 NW 58 St
 Miami, FL 33166
 (305) 592-5360
 FAX (305) 477-2024

Davie

2801 Reese Rd
 Davie, FL 33314
 (954) 581-8181
 FAX (954) 581-6464

West Palm Beach

5460 Okeechobee Blvd
 West Palm Beach, FL 33417
 (561) 683-1231
 FAX (561) 683-4591

Clewiston

801 E Sugarland Hwy
 Clewiston, FL 33440
 (863) 983-8177
 FAX (863) 902-1090

Naples

3636 Prospect Ave
 Naples FL 34104
 (239) 403-3636
 FAX (239) 403-7510

Ft Myers

9651 Kelly Tractor Dr
 Ft Myers, FL 33905
 (239) 693-9233
 FAX (239) 693-8876



**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

**SKID STEER LOADER - 1850 LB. OPERATING CAPACITY (TRACKS OR
TIRES)
SPECIFICATION #29**

2013 Caterpillar 226

The Caterpillar 226 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$25,861.00	\$25,861.00	\$25,861.00	\$25,289.00

While the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	226			
DEALER:	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co.
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$25,861.00	\$25,861.00	\$25,861.00	\$25,289.00

Order Code	Delete Options	Western & Northern & Central	Southern
361-0460 ¹	Downgrade model - specify 216 BASE MACHINE ONLY ¹	(\$1,850.00) ¹	(\$2,418.00) ²
216 ²	BASE 216 #326-5414 SKID STEER W/FREIGHT & PREP ONLY ²		
	Downgrade model - specify		
	Downgrade model - specify		
	Downgrade model - specify		
	Optional equipment delete		
	Optional equipment delete		
	Optional equipment delete		

Order Code	Add Options	Western & Northern & Central	Southern
326-5422 ¹	Skid Steer Loader: 2,500 lb. Operating Capacity with 75 HP Engine 252 SKID STEER BASE MACHINE ONLY ¹	\$6,886.00 ¹	\$6,578.00 ²
252 ²	BASE 252 #326-5422 SKID STEER W/FREIGHT & PREP ONLY ²		
287C ¹	The Rook - NIJ Level IV + Armored Caterpillar Multi-Terrain Loader THE ROOK NIJ LEVEL IV ARMED CAT MT LOADER ¹	\$173,437.00 ¹	NA
326-5420 ¹	Model upgrade - specify 236 SKID STEER BASE MACHINE ONLY ¹	\$3,182.00 ¹	\$2,956.00 ²
236 ²	BASE 236 #326-5420 SKID STEER W/FREIGHT & PREP ONLY ²		
380-8652 ¹	Model upgrade - specify 242 SKID STEER BASE MACHINE ONLY ¹	\$5,001.00 ¹	\$3,345.00 ²
242 ²	BASE 242 #326-5242 SKID STEER W/FREIGHT & PREP ONLY ²		
295-7246 ¹	Model upgrade - specify 246 SKID STEER BASE MACHINE ONLY ¹	\$5,722.00 ¹	\$5,441.00 ²
246 ²	BASE 246 #295-7246 SKID STEER W/FREIGHT & PREP ONLY ²		
361-0470 ¹	Model upgrade - specify 262 SKID STEER BASE MACHINE ONLY ¹	\$8,786.00 ¹	\$7,652.00 ²
256 ²	BASE 256 #295-7256 SKID STEER W/FREIGHT & PREP ONLY ²		
345-6272 ¹	Model upgrade - specify 272 SKID STEER BASE MACHINE ONLY ¹	\$11,838.00 ¹	\$8,771.00 ²
262 ²	BASE 262 #378-6662 SKID STEER W/FREIGHT & PREP ONLY ²		
326-5418 ¹	Model upgrade - specify 247 MTL BASE MACHINE ONLY ¹	\$8,103.00 ¹	\$11,756.00 ²
272 ²	BASE 272 #345-6772 SKID STEER W/FREIGHT & PREP ONLY ²		
326-5534 ¹	Enclosed cab with heat and AC ROPS, ENCLOSED WITH A/C (C3) ¹	\$2,479.00 ¹	

VEHICLE:	226			
DEALER:	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co.
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$25,861.00	\$25,861.00	\$25,861.00	\$25,289.00

378-5382 1	High flow hydraulics <i>HYDRAULICS, HIGH FLOW</i> 1		\$1,496.00 ¹	
	Suspension seat <i>INCLUDED IN THE ENCLOSED CAB WITH A/C OPTION</i> 1		Incl. ¹	
326-5478 1	Self-leveling bucket positioning <i>SELF-LEVELING</i> 1		\$378.00 ¹	
	Joystick controls		Incl.	
	Sound suppression/headliner <i>INCLUDED IN THE ENCLOSED CAB WITH A/C OPTION</i> 1		Incl. ¹	
279-5381 1	Multi-purpose bucket with cutting edge <i>BUCKET-MP, BOCE, 60"</i> 1		\$3,368.00 ¹	
219-7706 1	Multi-purpose attachments - specify <i>AUGER, A19B</i> 1		\$2,362.00 ¹	
246-7314 1	Multi-purpose attachments - specify <i>COLD PLANER, PC206</i> 1		\$17,944.00 ¹	
353-1696 1	Multi-purpose attachments - specify <i>FORKS, 42" PALLET W/ CARRIAGE</i> 1		\$863.00 ¹	
264-9500 1	Multi-purpose attachments - specify <i>BRUSHCUTTER, BR160, 60"</i> 1		\$4,924.00 ¹	
	Multi-purpose attachments - specify			
326-5257 1	Optional equipment - specify <i>257 MTL BASE MACHINE ONLY</i> 1		\$14,658.00 ¹	\$16,351.00 ²
259 ²	<i>BASE 259 #326-5259 CTL W/FREIGHT & PREP ONLY</i> 2			
378-6677 1	Optional equipment - specify <i>277 MTL BASE MACHINE ONLY</i> 1		\$23,014.00 ¹	\$25,645.00 ²
279 ²	<i>BASE 279 #304-1879 CTL W/FREIGHT & PREP ONLY</i> 2			
378-6687 1	Optional equipment - specify <i>287 MTL BASE MACHINE ONLY</i> 1		\$25,531.00 ¹	\$28,213.00 ²
289 ²	<i>BASE 289 #304-1889 CTL W/FREIGHT & PREP ONLY</i> 2			
326-5259 1	Optional equipment - specify <i>259 CTL BASE MACHINE ONLY</i> 1		\$15,589.00 ¹	\$30,651.00 ²
299 ²	<i>BASE 299 #345-6299 CTL W/FREIGHT & PREP ONLY</i> 2			
378-6679 1	Optional equipment - specify <i>279 CTL BASE MACHINE ONLY</i> 1		\$24,397.00 ¹	\$7,573.00 ²
247 ²	<i>BASE 247 #326-5418 MTL W/FREIGHT & PREP ONLY</i> 2			
378-6689 1	Optional equipment - specify <i>289 CTL BASE MACHINE ONLY</i> 1		\$26,944.00 ¹	\$15,079.00 ²
257 ²	<i>BASE 257 #326-5257 MTL W/FREIGHT & PREP ONLY</i> 2			
345-6299 1	Optional equipment - specify <i>299 CTL BASE MACHINE ONLY</i> 1		\$35,875.00 ¹	\$23,778.00 ²
277 ²	<i>BASE 277 #378-6677 MTL W/FREIGHT & PREP ONLY</i> 2			
287 ²	Optional equipment - specify <i>BASE 287 #378-6687 MTL W/FREIGHT & PREP ONLY</i> 2			\$26,295.00 ²

VEHICLE:	226			
DEALER:	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co.
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$25,861.00	\$25,861.00	\$25,861.00	\$25,289.00
299 XHP ²	Optional equipment - specify <i>BASE 299 XHP #345-5299 CTL W/FREIGHT & PREP ONLY ²</i>			\$43,292.00 ²
272 XHP ²	Optional equipment - specify <i>BASE 272 XHP #345-5272 SKID STEER W/FREIGHT & PREP ONLY ²</i>			\$23,718.00 ²
	Optional equipment - specify			
	Optional equipment - specify			
	Optional equipment - specify			
	Optional equipment - specify			
	Optional equipment - specify			
	Temporary tag			
	Transfer existing registration (must provide tag number)			
	New state tag (specify state, county, city, sheriff, etc.)			
	Maintenance Plan - specify			
	Maintenance Plan - specify			
3 YEAR / 3,000 HOUR ¹	Warranty - specify <i>PREMIER ESC ¹</i>		\$2,400.00 ¹	
4 YEAR / 4,000 HOURS ¹	Warranty - specify <i>POWERTRAIN ¹</i>		\$2,700.00 ¹	
25% Discount ¹	Discount percentage off manufacturer's current published retail prices for non-specified options and any optional models bid. This discount ONLY APPLIES to a downgrade or an upgrade to the model listed in this specification. It does not apply to a completely different make or model. (The discount is applied to the manufacturer's current published retail prices.) <i>25% DISCOUNT ON CAT 216, 226, AND 272; 17% DISCOUNT ON CAT 236, 242, 246, 252, 256, AND 262; 15% DISCOUNT ON CAT 259 THROUGH 289 & 257 THROUGH 287; 23% DISCOUNT ON 247. 6% DISCOUNT ON ALL CAT WORK TOOLS (BUCKETS, COLD PLANERS, BROOMS, ETC.). 20% DISCOUNT ON ALL ROOK ATTACHMENTS. ¹</i> <i>25% Discount on Cat Skid Steer models 216, 226, & 272. 17% Discount on Cat Skid Steer Loader models 236, 242, 246, 252, 256, & 262. 15% Discount on Cat Compact Track Loader models 259 - 299. 15% Discount on Cat Multi-Terrain Loaders Models 257 - 287. 16% Discount on Cat Work Tools²</i>			
25% Discount ²				

USE	REF NO.	CATERPILLAR WORK TOOLS	Ship Weight lbs	LIST PRICE AT FACTORY
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216 THRU 299 CTL, MTL, AND SSL LOADERS (CONT.)

AUGERS

W	218-3178	AUGER, A14B (BCP Product) Direct drive unit with 2" hex output shaft. Includes: 225-3895 Drive Group 211-5044 Mounting Group 225-0896 Lines Group REQUIRES: Standard Flow Hydraulics	377	\$2,464 NI
W	219-7706	AUGER, A19B (BCP Product) Planetary drive unit with 2" hex output shaft. Includes: 230-5578 Drive Group 211-5044 Mounting Group 161-5858 Lines Group REQUIRES: Standard Flow Hydraulics	417	\$2,924 NI
W	246-1486	AUGER, A26B, HF (BCP Product) Planetary drive unit with 2" hex output shaft Includes: 225-8809 Drive Group 211-5044 Mounting Group 246-1497 Lines Group REQUIRES: High Flow Hydraulics and Kit #241-8673 for use with A-Series Machines.	391	\$4,671 NI

 * Matrix provides recommended Auger / Bit Combinations.
 * Auger Bit Tree Bit
 * 6" 9" 12" 18" 24" 30" 36" 24" 36"
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 * A14B O O O O O A ! O !
 * A19B O O O O O O A O A
 * A26B O O O O O O O O O
 * Combination limits depend upon soil conditions & machine model.

AUGER BITS

Standard Duty, Approx. 50" (1270mm) Length, HEX Shaft, Double Flight
 Bit teeth are hardened, reversible and forged from medium carbon alloy steel. Teeth are held in place by bolt and nut.

W	153-4083	BIT, AUGER 6" (BCP Product) Includes TWO teeth and pilot point	50	\$314 NI
W	153-4084	BIT, AUGER 9" (BCP Product) Includes FOUR teeth and pilot point	75	\$503 NI

USE	REF NO.	CATERPILLAR WORK TOOLS	Ship Weight lbs	LIST PRICE AT FACTORY
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216 THRU 299 CTL, MTL, AND SSL LOADERS (CONT.)

DOZER BLADES

Designed for rough and finish grading of dirt and gravel, as well as light dozing applications.

W	231-5277	BLADE, DOZER, 6-WAY, 79" (BCP Product) REQUIRES: Standard Flow Hydraulics Bolt-on cutting edge, 3 Pieces 79" (2002mm) overall width 24" (619mm) overall height Hydraulic Angling - 30 degrees left or right of center Hydraulic Tilt - 10 degrees left or right of center 2 Heavy duty Adjustable Skid Feet Includes - Hydraulic lines with quick disconnects, mounting bracket and hardware REQUIRES: CONTROL, WORK TOOL, ELECTRICAL (order with machine)	1 083	\$6,582 NI
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W	231-5275	BLADE, DOZER, 6-WAY, 92" (BCP Product) REQUIRES: Standard Flow Hydraulics Bolt-on cutting edge, 3 Pieces 92" (2342mm) overall width 24" (619mm) overall height Hydraulic Angling - 30 degrees left or right of center Hydraulic Tilt - 10 degrees left or right of center 2 Heavy Duty Adjustable Skid Feet Includes - Hydraulic lines with quick disconnects, mounting bracket and hardware REQUIRES: Control, Work Tool, Electrical (order with machine)	1 164	\$7,231 NI
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BROOMS

ANGLE BROOMS

Control, Work Tool, Electrical also REQUIRED for operation of BA18 with Hydraulic Angling. (Order with machine)

W	241-8235	BROOM, MANUAL ANGLE, BA18 (BCP Product) REQUIRES: Standard Flow Hydraulics MANUAL Angling - 31 degree left or right of center 91" (2311mm) overall width 84" (2134mm) sweeping width - straight 67" (1702mm) sweeping width - angled 32" (813mm) brush diameter Brush material - 50% polypropylene / 50% steel wire Four heavy duty storage stands Includes - hydraulic lines with quick disconnects, mounting bracket and hardware	900	\$7,304 NI
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