

12. **CITY MANAGER**

a. Informational Items

ix. Update regarding the Recreation Center Requests for Proposal (RFP's)



CITY OF SANIBEL, FLORIDA
REQUEST FOR PROPOSALS

City of Sanibel

Legal Notice is hereby given that sealed proposals must be received at the City of Sanibel, Administrative Office, 800 Dunlop Road, Sanibel, Florida on or before 2:00 P.M., on May 21, 2009 and shortly thereafter will be publicly opened and names read aloud. Any proposal offered later than the above time will be returned unopened. Please note that proposals must be in an envelope, addressed to City of Sanibel, ATTN: Recreation Director Christopher Deal, 800 Dunlop Road, Sanibel, Florida 33957 and marked as **FITNESS PROGRAM SERVICES**.

The work for which proposals are to be received consists of the following:

FITNESS PROGRAM SERVICES

Said proposal should conform to the specifications outlined in the request for proposal documentation. Instructions for preparation and submission of a proposal may be obtained from the City of Sanibel, Administrative Office, 800 Dunlop Road, Sanibel, Florida 33957, (239) 472-0345.

The City of Sanibel reserves the right to reject any and all proposals and to waive informalities.

Christopher Deal
Recreation Director

AFFIDAVIT REQUESTED

PUBLISH ONE TIME
Fort Myers News-Press
May 11, 2009

Sanibel Island Reporter
May 14, 2009

Distributed through City Website

SECTION I

INTRODUCTION

The City of Sanibel is currently accepting proposals from qualified contractors/providers interested in providing fitness programs for the City of Sanibel Parks and Recreation Department.

BACKGROUND

Sanibel is a world class destination Island located 3 miles off the southwest coast of Florida near Fort Myers. Sanibel has a year round population of 6,000 expanding to approximately 33,000 from December through mid April.

The Island has a variety of outdoor and indoor recreational opportunities. Natural beaches and 23 miles of bike paths are two of the most popular and well used recreational amenities. All are available for Sanibel residents and visitors.

On March 7, 2006, by an overwhelming majority (84.7%), the residents of Sanibel voted to construct a new Recreation Center. The new center opened to the community on December 1, 2007. The center is 31,000 square feet under roof including a gymnasium, weight room and a number of programming rooms (see attached floor plan) and an outdoor aquatics area.

A membership fee is required to gain access to the facility. Since the opening of the Center on December 1, 2007, memberships as of May 1 are 3,000 members, resulting in requests for more program opportunities. (See attachment A – membership fees).

SCOPE OF WORK

The Recreation Department is interested in expanding the fitness programs offered at the Recreation Center such as Traditional Land Aerobics, Core Body Strengthening, Pilates, Yoga, Bosu Balance, Zumba, Spin Bike Class, Weight Management (youth and adult), Health Education (youth and adult) various Dance/Cardio Classes and various types of Boot Camps throughout the year. Our goal is to offer a variety of fitness classes to meet the needs of various fitness levels and age of our community. Contractors/providers who are interested in submitting a proposal/s for fitness or health programs not listed above may do so. All programs will be considered.

Contractors/providers are welcome to submit as many proposals as they like, but each class will be considered as its own proposal.

Please be advised that this not a Request for Proposal for Personal Training or Weight Room Orientation Classes. The City intends to request those services in a subsequent RFP in the near future.

SECTION II

CONTRACTOR/PROVIDER RELATIONSHIP

The contractor/provider shall be responsible for managing and operating fitness programs for the City of Sanibel. The parties recognize that no employer-employee relationship exists and that the contractor/provider is an independent contractor. The Recreation Director or his designee will be the contractor/provider's point of contact for communications, special situations, and emergencies.

PROPOSAL SPECIFICATIONS:

The City of Sanibel shall contract with the contractor/provider for the limited purpose of providing fitness programs for the Sanibel Community. The following information is included in the proposal to assist the City of Sanibel's review board in selecting the contractor/provider:

1. Program Instruction: Written history of dates, locales of your participation instructing at fitness centers or providing fitness instruction or classes.
2. References: Provide list of (referred to in #1) recreation centers, businesses, classes and/or clients with whom you have worked to provide all program(s).
3. Instructor Qualifications: Provide your and any substitute instructors credentials and qualifications. Indicate your plan to provide, if applicable, substitute instructors for all programs held at City facilities.
4. Registration: All program registration and payment shall be the conducted by the City of Sanibel.
5. Equipment and Supplies: List any equipment and/or supplies that you will provide for the proposed program(s), and a list of equipment and supplies that you will need but will not be supplying.
6. Marketing: Specify your marketing of this program to insure the success of the proposed program(s). Please include any flyers, program brochures and any other pertinent material for review.
7. Program Schedules: Contractors/providers shall provide the City with class schedules including program length, days and times. Final class schedules will be part of the contract.

QUALIFICATION REQUIREMENTS FOR FITNESS CONTRACTOR/PROVIDERS

Experience, education, and training must clearly demonstrate your competence, and the competence of any of your instructors, as fitness professionals with the required knowledge and skills associated with administering preventive exercise programs, fitness education, and designing, implementing and marketing a variety of exercise programs. Contractors/providers must be self-starters with proven developmental abilities.

Management skills must include supervision, scheduling and conducting fitness and wellness programs. Leadership and excellent communication skills must have been demonstrated in previous experience. While on Government premises, the contractor/provider shall comply with

the rules, regulations, and procedures governing the conduct of personnel and the operation of the Recreation Center facility.

Contractor/provider must have certifications of physical conditioning programs, training; strength training for adults, seniors and youth; flexibility training and nutrition. Required certifications depend on the type of program taught and are determined by the Recreation Director.

Minimum requirements for the fitness contractual are as follows: The City of Sanibel requires current group fitness certification from nationally recognized certifying organization such as ACE and/or AFAA. Current AED/CPR/First Aide certifications are also required.

A college degree in a health/fitness related field or equivalent work experience is preferred.

For the duration of the contract, the contractor/provider and assistants/substitutes must keep current in his/her professional field and all required certifications.

Contractor/provider must exhibit leadership qualities, must be enthusiastic, outgoing, have excellent communication skills.

All contractor/providers and their substitutes or designees must undergo a criminal and financial background check.

CONTRACTOR/PROVIDER'S COMPENSATION

The contractor/provider's compensation is calculated by using a 70/30% split of revenues received from the contractor/providers class or program. The contractor/provider receives 70% and the City retains 30%. The City is willing to consider alternative compensation plans, which SHALL be submitted with contractor/provider's proposal in order to evaluate.

SELECTION PROCESS

Interested parties are advised that the City shall at all times reserve the right to reject any or all proposals, award a partial proposal, waive any informalities or irregularities, and withdraw the RFP if it is deemed within the best interest of the City to do so. The City reserves the right to terminate any services at their discretion within the terms of the established independent contractor agreement.

The selection process may require additional submittals and a 30-minute interview/presentation by the selected contractor/provider. Selections are based on the following:

- Ability of the contractor/provider to effectively meet the programming needs of the City of Sanibel Recreation Department and the community as a whole.
- Qualifications and references of the contractor/provider and all of the contractor/provider's assistants/substitutes.
- Results of interview and discussions with the contractor/provider.

Once a proposal has been selected, a Contract will be drafted by the City. The contract establishes the terms and conditions of the relationship between the contractor/provider and the City of Sanibel and execution of such contract is a requirement of the award to any contractor/provider. All contracts may contain an indemnity and hold harmless provision whereby the contractor/provider holds harmless and indemnifies the City for claims against the City resulting from the contractor/providers services.

SECTION III

INSTRUCTIONS

Submission Requirements:

The complete original proposal must be received by the City of Sanibel, Florida, 800 Dunlop Road, Sanibel, on or before 2:00 P.M., on May 21, 2009 in a sealed envelope and received in accordance with the instructions detailed in the cover letter. Please note that proposals must be in an envelope, addressed to the City of Sanibel, ATTN: Christopher Deal, 800 Dunlop Road, Sanibel, Florida 33957 and must be marked **FITNESS PROGRAM SERVICES**. The proposal shall include all documents necessary to support the proposal. Contractors/providers shall be responsible for the actual delivery of proposals during City business hours in accordance with the submission requirements to the address indicated above.

Proposal Format: Proposals must include the following information at a minimum:

- a. This Request for Proposal Document signed by the legally responsible party.
- b. Items requested in the Section II, Proposal Specifications.
- c. Items requested in the Section II, Qualification Requirements for Fitness Contractor/Provider.
- d. All information requested in the request for proposal document.

It is the sole responsibility of the contractor/provider to insure that they have received the entire Request for Proposal. Contractors/providers will be notified in writing of any change in the specifications at the address provided in contractor/proposal.

No verbal or written information which is obtained, other than through this RFP or its addenda, shall be binding on the City of Sanibel.

Right of Rejection and Clarification: The City of Sanibel reserves the right to reject any and all proposals and to request clarification of information from any contractor/provider. There is no obligation for the City of Sanibel to enter into a contract on the basis of any proposal submitted in response to this document.

Request for Additional Information:

Prior to the final selection, contractors/providers may be required to submit additional information or make oral presentations, which the City may deem necessary to further evaluate the contractor/provider's qualifications.

Denial of Reimbursement: The City of Sanibel will not reimburse contractors/providers for any costs in any way related to this request for proposals or any response thereto.

Right of Negotiation: The City of Sanibel reserves the right to negotiate the exact terms and conditions of the contract with the selected contractor/provider.

Exceptions to the RFP: Contractors/providers may take exception with certain requirements or specifications of the RFP. All exceptions shall be in writing, explaining the ramifications of the exceptions for the City of Sanibel, and a description of the advantage to be gained by the City as a result of these exceptions.

Rights to Submitted Materials: All proposals, responses, inquiries, or correspondence relating to or in reference to this RFP, and all reports, charts, and other documentation submitted by contractor/provider shall become the property of the City of Sanibel when received. All submittals become public records after submittals are opened.

Copies: An original and four (4) copies of the proposal and supporting documents must be submitted in response to the RFP to the City of Sanibel, ATTN: Recreation Director Chris Deal, 800 Dunlop Road, Sanibel, FL 33957 and marked as **FITNESS PROGRAM SERVICES.**

Contacts: Contractors/providers must submit proposals in accordance with the instructions contained in this RFP. All requested information must be submitted with the proposal. Instructions for preparation and submission of proposals are contained in this package. Questions regarding this Request for Proposal or to request a tour of the Recreational facilities should be directed to: Recreation Director Christopher Deal at christopher.deal@mysanibel.com.

Contract Term: The initial term of the contract shall be for a period of 8 weeks. The City has the right to renew additional 8 week sessions up to one year from the contract execution. Renewal depends on the success of the program and will be determined by the Recreation Director.

Termination of Contract: The City of Sanibel may cancel the agreement at any time for breach of contractual obligations by providing the contractor/provider with a written notice of such cancellation. Should the City of Sanibel exercise its right to cancel the contract for such reasons, the cancellation shall become effective on the date as specified in the notice of cancellation sent to the provider.

Compliance with Laws: In connection with the furnishing of supplies or performance of work under the contract, the contractor/provider agrees to comply with the Fair Labor Standard Act, Equal Opportunity Employment Act, and all other applicable Federal and State laws, regulations, and executive orders to the extent that the same may be applicable and further agrees to insert the foregoing provision in all subcontracts permitted to be awarded hereunder.

INSURANCE:

HISTORY: Contractor/provider shall include any denials of past insurance coverage.

Fitness contractors/providers shall procure and maintain the following insurance coverage:

Coverage

(a)	General Aggregate Limit (Other than products – Completed Operations)	\$2,000,000
(b)	Products – Completed Operations Aggregate Limit	\$2,000,000
(c)	Each Occurrence Limit	\$1,000,000
(d)	Personal and Advertising Injury Limit	\$1,000,000
(e)	Fire Damage Limit, any one fire	\$ 100,000

City shall be notified within 2 days by the contractor/provider in the event that a contractor/provider insurance coverage is terminated or modified in any way. In the event of a cancellation of the contractor/provider's insurance coverage, such contractor/provider shall be prohibited from conducting any class including classes taught by substitutes or assignee until such coverage has been reinstated. Failure to do so will be considered a breach of contract and will render the contract null and void.

SECTION IV

PROPOSAL

I have read and understand the requirements of this proposal. I agree to provide the required services in accordance with this proposal. I agree to furnish the services as described in the RFP except where specific exception has been taken.

ADDENDA

Receipt of Addenda Nos. _____ is hereby acknowledged.

Respectfully submitted,

Contractor/Provider

(SEAL)

Signed _____

Name (print) _____

Address _____

City/State _____

Telephone _____

Fax _____

Email _____

DATE:

NOTE: The legal status of the proposal, whether as an individual, partnership or corporation, must be indicated above, and all pertinent information as required of the Request for Specifications must be furnished.

Sanibel Recreation Center **Membership Fees**

Resident Individual

Daily	\$3.50
Weekly	\$17.00
Six Month	\$65.00
Annual	\$125.00

Resident Family

Daily	\$5.50
Weekly	\$27.00
Six Month	\$125.00
Annual	\$175.00

On Island Employee

Individual

Daily	\$4.50
Weekly	\$23.00
Six Month	\$110.00
Annual	\$175.00

On Island Employee

Family

Daily	\$8.00
Weekly	\$40.00
Six Month	\$175.00
Annual	\$250.00

Visitor Individual

Daily	\$12.00
Weekly	\$45.00
Six Month	\$235.00
Annual	\$395.00

Visitor Family

Daily	\$20.00
Weekly	\$95.00
Six Month	\$395.00
Annual	\$495.00

Member Guest Individual

	(While accompanied by a Member)
Daily	\$3.50
Weekly	\$17.00

Member Guest Family

Daily	\$5.50
Weekly	\$27.00



CITY OF SANIBEL, FLORIDA
REQUEST FOR PROPOSALS

City of Sanibel

Legal Notice is hereby given that sealed proposals must be received at the City of Sanibel, Administrative Office, 800 Dunlop Road, Sanibel, Florida on or before 2:00 P.M., on June 2, 2009 and shortly thereafter will be publicly opened and names read aloud. Any proposal offered later than the above time will be returned unopened. Please note that proposals must be in an envelope, addressed to City of Sanibel, ATTN: Recreation Director Christopher Deal, 800 Dunlop Road, Sanibel, Florida 33957 and marked as **PERSONAL TRAINING AND WEIGHT ROOM ORIENTATION SERVICES.**

The work for which proposals are to be received consists of the following:

PERSONAL TRAINING AND WEIGHT ROOM ORIENTATION SERVICES

Said proposal should conform to the specifications outlined in the request for proposal documentation. Instructions for preparation and submission of a proposal may be obtained from the City of Sanibel, Administrative Office, 800 Dunlop Road, Sanibel, Florida 33957, (239) 472-3700.

The City of Sanibel reserves the right to reject any and all proposals and to waive informalities.

Christopher Deal
Recreation Director

AFFIDAVIT REQUESTED

PUBLISH ONE TIME
Fort Myers News-Press
May 18, 2009

Sanibel Island Reporter
May 21, 2009

Distributed through City Website
May 18, 2009

SECTION I

INTRODUCTION

The City of Sanibel is currently accepting proposals from qualified contractors/providers interested in providing fitness programs for the City of Sanibel Parks and Recreation Department.

BACKGROUND

Sanibel is a world class destination Island located 3 miles off the southwest coast of Florida near Fort Myers. Sanibel has a year round population of 6,000 expanding to approximately 33,000 from December through mid April.

The Island has a variety of outdoor and indoor recreational opportunities. Natural beaches and 23 miles of bike paths are two of the most popular and well used recreational amenities. All are available for Sanibel residents and visitors.

On March 7, 2006, by an overwhelming majority (84.7%), the residents of Sanibel voted to construct a new Recreation Center. The new center opened to the community on December 1, 2007. The center is 31,000 square feet under roof including a gymnasium, weight room and a number of programming rooms (see attached floor plan) and an outdoor aquatics area.

A membership fee is required to gain access to the facility. Since the opening of the Center on December 1, 2007, memberships as of May 1 are 3,000 members resulting in requests for more program opportunities (See Attachment A – Sanibel Recreation Membership Fees).

SCOPE OF WORK

The Recreation Department is interested offering personal training for individuals and groups and weight room orientation classes. Our goal is to offer a variety of training and orientation classes to meet the needs of various fitness levels and age of our community.

Contractors/providers who are interested in submitting a proposal/s for fitness and health related programs not listed above may do so. All programs will be considered.

Contractors/providers are welcome to submit as many proposals as they like, but each class will be considered as its own proposal.

It is important to note, in respect to the membership at the Sanibel Recreation Center, Personal Training (individual and group) and Weight Room Orientation classes will be offered during non peak use days and times.

SECTION II

CONTRACTOR/PROVIDER RELATIONSHIP

The contractor/provider shall be responsible for managing and operating personal training for individuals and groups and weight room orientation classes for the City of Sanibel. The parties recognize that no employer-employee relationship exists and that the contractor/provider is an independent contractor. The Recreation Director or his designee will be the contractor/provider's point of contact for communications, special situations, and emergencies.

PROPOSAL SPECIFICATIONS:

The City of Sanibel shall contract with the contractor/provider for the limited purpose of providing personal training for individuals and groups and weight room orientation classes for the Sanibel Community. The following information is included in the proposal to assist the City of Sanibel's review board in selecting the contractor/provider:

1. **Program Instruction:** Written history of dates, locales of your participation instructing at fitness centers and providing personal training for individuals and groups and all weight training equipment including, but not limited to weight machines, free weights, and cardio equipment..
2. **References:** Provide list of (referred to in #1) recreation centers, businesses, classes and/or clients with whom you have worked to provide all program(s).
3. **Instructor Qualifications:** Provide your and any substitute instructors credentials and qualifications. Indicate your plan to provide, if applicable, substitute instructors for you're your programs held at City facilities.
4. **Registration:** All program registration and payment shall be the conducted by the City of Sanibel.
5. **Equipment and Supplies:** List any equipment and/or supplies that you will provide for the proposed program(s), and a list of equipment and supplies that you will need but will not be supplying.
6. **Marketing:** Specify your marketing of this program to insure the success of the proposed program(s). Please include any flyers, program brochures and any other pertinent material for review.
7. **Program Schedules:** Contractors/providers shall provide the City with class schedules including program length, days and times. Final class schedules will be part of the contract.

QUALIFICATION REQUIREMENTS FOR PERSONAL TRAINING INSTRUCTORS

Experience, education, and training must clearly demonstrate your competence, and the competence of any of your instructors, as personal trainers with the required knowledge and skills associated with administering preventive exercise programs, fitness education, and designing, implementing and marketing a variety of personal training programs for individuals or groups and weight room orientation. Contractors/providers must be self-starters with proven developmental abilities.

Management skills must include supervision, scheduling and personal training for individuals and groups as well as weight room orientation. Leadership and excellent communication skills must have been demonstrated in previous experience. While on Government premises, the contractor/provider shall comply with the rules, regulations, and procedures governing the conduct of personnel and the operation of the Recreation Center facility.

Contractor/provider must have certifications of physical conditioning programs, training; strength training for adults, seniors and youth; flexibility training and nutrition. Required certifications depend on the type of program taught and are determined by the Recreation Director

Minimum requirements for the personal trainer are as follows: The City of Sanibel requires current group fitness certification from one of the nationally recognized certifying organization such as NASM, ACE, AFAA, ACSM, and NSCA. Current AED/CPR/First Aide certifications are also required.

A college degree in a health/fitness related field or equivalent work experience is preferred.

For the duration of the contract, the contractor/provider and assistants/substitutes must keep current in his/her professional field and all required certifications.

Contractor/provider must exhibit leadership qualities, must be enthusiastic, outgoing, have excellent communication skills.

All contractor/providers and their substitutes or designees must undergo a criminal and financial background check.

CONTRACTOR/PROVIDER'S COMPENSATION

The contractor/provider's compensation is calculated by using a 70/30% split of revenues received from the contractor/providers class or program. The contractor/provider receives 70% and the City retains 30%. The City is willing to consider alternative compensation plans, which SHALL be submitted with contractor/provider's proposal in order to evaluate.

SELECTION PROCESS

Interested parties are advised that the City shall at all times reserve the right to reject any or all proposals, award a partial proposal, waive any informalities or irregularities, and withdraw the RFP if it is deemed within the best interest of the City to do so. The City reserves the right to terminate any services at their discretion within the terms of the established independent contractor agreement.

The selection process may require additional submittals and a 30-minute interview/presentation by the selected contractor/provider. Selections are based on the following:

- Ability of the contractor/provider to effectively meet the programming needs of the City of Sanibel Recreation Department and the community as a whole.
- Qualifications and references of the contractor/provider and all of the contractor/provider's assistants/substitutes.
- Results of interview and discussions with the contractor/provider.

Once a proposal has been selected, a Contract will be drafted by the City. The contract establishes the terms and conditions of the relationship between the contractor/provider and the City of Sanibel and execution of such contract is a requirement of the award to any contractor/provider. All contracts may contain an indemnity and hold harmless provision whereby the contractor/provider holds harmless and indemnifies the City for claims against the City resulting from the contractor/providers services.

SECTION III

INSTRUCTIONS

Submission Requirements:

The complete original proposal must be received by the City of Sanibel, Florida, 800 Dunlop Road, Sanibel, on or before 2:00 P.M., on June 2, 2009 in a sealed envelope and received in accordance with the instructions detailed in the cover letter. Please note that proposals must be in an envelope, addressed to the City of Sanibel, ATTN: Christopher Deal, 800 Dunlop Road, Sanibel, Florida 33957 and must be marked **PERSONAL TRAINING AND WEIGHT ROOM ORIENTATION SERVICES**. The proposal shall include all documents necessary to support the proposal. Contractors/providers shall be responsible for the actual delivery of proposals during City business hours in accordance with the submission requirements to the address indicated above.

Proposal Format: Proposals must include the following information at a minimum:

- a. This Request for Proposal Document signed by the legally responsible party.
- b. Items requested in the Section II, Proposal Specifications.
- c. Items requested in the Section II, Qualification Requirements for Fitness Contractor/Provider.
- d. All information requested in the request for proposal document.

It is the sole responsibility of the contractor/provider to insure that they have received the entire Request for Proposal. Contractors/providers will be notified in writing of any change in the specifications at the address provided in contractor/proposal.

No verbal or written information which is obtained, other than through this RFP or its addenda, shall be binding on the City of Sanibel.

Right of Rejection and Clarification: The City of Sanibel reserves the right to reject any and all proposals and to request clarification of information from any

contractor/provider. There is no obligation for the City of Sanibel to enter into a contract on the basis of any proposal submitted in response to this document.

Request for Additional Information:

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Exceptions to the RFP: Contractors/providers may take exception with certain requirements or specifications of the RFP. All exceptions shall be in writing, explaining the ramifications of the exceptions for the City of Sanibel, and a description of the advantage to be gained by the City as a result of these exceptions.

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Contacts: Contractors/providers must submit proposals in accordance with the instructions contained in this RFP. All requested information must be submitted with the proposal. Instructions for preparation and submission of proposals are contained in this package. Questions regarding this Request for Proposal or to request a tour of the Recreational facilities should be directed to: Recreation Director Christopher Deal at christopher.deal@mysanibel.com.

Contract Term: The initial term of the contract shall be for a period of 8 weeks. The City has the right to renew additional 8 week sessions up to one year from the contract execution. Renewal depends on the success of the program and will be determined by the Recreation Director.

Termination of Contract: The City of Sanibel may cancel the agreement at any time for breach of contractual obligations by providing the contractor/provider with a written notice of such cancellation. Should the City of Sanibel exercise its right to cancel the

contract for such reasons, the cancellation shall become effective on the date as specified in the notice of cancellation sent to the provider.

Compliance with Laws: In connection with the furnishing of supplies or performance of work under the contract, the contractor/provider agrees to comply with the Fair Labor Standard Act, Equal Opportunity Employment Act, and all other applicable Federal and State laws, regulations, and executive orders to the extent that the same may be applicable and further agrees to insert the foregoing provision in all subcontracts permitted to be awarded hereunder.

INSURANCE:

HISTORY: Contractor/provider shall include any denials of past insurance coverage.

Fitness contractors/providers shall procure and maintain the following insurance coverage:

Coverage

(a)	General Aggregate Limit (Other than products – Completed Operations)	\$2,000,000
(b)	Products – Completed Operations Aggregate Limit	\$2,000,000
(c)	Each Occurrence Limit	\$1,000,000
(d)	Personal and Advertising Injury Limit	\$1,000,000
(e)	Fire Damage Limit, any one fire	\$ 100,000

City shall be notified within 2 days by the contractor/provider in the event that a contractor/provider insurance coverage is terminated or modified in any way. In the event of a cancellation of the contractor/provider's insurance coverage, such contractor/provider shall be prohibited from conducting any class including classes taught by substitutes or assignee until such coverage has been reinstated. Failure to do so will be considered a breach of contract and will render the contract null and void.

SECTION IV

PROPOSAL

I have read and understand the requirements of this proposal. I agree to provide the required services in accordance with this proposal. I agree to furnish the services as described in the RFP except where specific exception has been taken.

ADDENDA

Receipt of Addenda Nos. _____ is hereby acknowledged.

Respectfully submitted,

Contractor/Provider

(SEAL)

Signed _____

Name (print) _____

Address _____

City/State _____

Telephone _____

Fax _____

Email _____

DATE:

NOTE: The legal status of the proposal, whether as an individual, partnership or corporation, must be indicated above, and all pertinent information as required of the Request for Specifications must be furnished.

ATTACHMENT A

Sanibel Recreation Center Membership Fees

Resident Individual

Daily	\$3.50
Weekly	\$17.00
Six Month	\$65.00
Annual	\$125.00

Resident Family

Daily	\$5.50
Weekly	\$27.00
Six Month	\$125.00
Annual	\$175.00

On Island Employee Individual

Daily	\$4.50
Weekly	\$23.00
Six Month	\$110.00
Annual	\$175.00

On Island Employee Family

Daily	\$8.00
Weekly	\$40.00
Six Month	\$175.00
Annual	\$250.00

Visitor Individual

Daily	\$12.00
Weekly	\$45.00
Six Month	\$235.00
Annual	\$395.00

Visitor Family

Daily	\$20.00
Weekly	\$95.00
Six Month	\$395.00
Annual	\$495.00

Member Guest Individual
(While accompanied by a Member)

Daily	\$3.50
Weekly	\$17.00

Member Guest Family

Daily	\$5.50
Weekly	\$27.00