

**EXHIBIT A**  
**FISCAL YEAR 2009/2010 SOLID WASTE RATES**

**MONTHLY RESIDENTIAL GARBAGE/VEGETATION/RECYCLING RATES<sup>1</sup>**

**Curbside Collection**

Collection Costs (Garbage & Hort)	\$ 12.73
Collection Costs (Recycling)	3.36
Disposal Costs (Landfill/Surcharge)	6.96
Disposal Costs (Horticultural)	2.05
Billing Charge	<u>1.26</u>
<b>Total Monthly Rate</b>	<b>\$ 26.36</b>

**House Collection<sup>2</sup>**

Collection Costs (Garbage & Hort.)	\$ 17.82
Collection Costs (Recycling)	4.80
Disposal Costs (Landfill/Surcharge)	6.96
Disposal Costs (Horticultural)	2.05
Billing Charge	<u>1.26</u>
<b>Total Monthly Rate</b>	<b>\$ 32.89</b>

Optional second weekly garbage collection rate: \$5.34 per week (this rate is prorated per week for the subscription period, minimum subscription period of 6 months).

(3)

**MONTHLY COMMERCIAL CAN CURB SERVICE SOLID WASTE RATES** (Based on 45.6 lbs./can)  
(1 Can = 64 Gallons)

**Twice Weekly Can Service**

Collection Costs	\$104.10
Disposal Costs	<u>18.36</u>
<b>Total Monthly Rate</b>	<b>\$122.46</b>

**Once Weekly Can Service**

Collection Costs	\$ 69.41
Disposal Costs	<u>9.18</u>
<b>Total Monthly Rate</b>	<b>\$ 78.59</b>

Extra Pick-up Charge = \$7.46/can

	1 Can	2 Cans	3 Cans	4 Cans	5 Cans	6 Cans
2 X Week	\$ 122.46	\$ 244.92	\$ 367.38	\$ 489.84	\$ 612.30	\$ 734.76
1 X Week	\$ 78.59	\$ 157.18	\$ 235.77	\$ 314.36	\$ 392.95	\$ 471.54

(3)

**MONTHLY COMMERCIAL CAN CURB SERVICE VEGETATION RATES** (Based on 45.6 lbs./can)  
(1 Can = 64 Gallons)

**Twice Weekly Can Service**

Collection Costs	\$86.77
Disposal Costs	<u>6.74</u>
<b>Total Monthly Rate</b>	<b>\$93.51</b>

**Once Weekly Can Service**

Collection Costs	\$ 57.83
Disposal Costs	<u>3.38</u>
<b>Total Monthly Rate</b>	<b>\$ 61.21</b>

Extra Pick-up Charge - \$6.12 per can

	1 Can	2 Cans	3 Cans	4 Cans	5 Cans	6 Cans
<b>2 X Week</b>	\$ 93.51	\$ 187.02	\$ 280.53	\$ 374.04	\$ 467.55	\$ 561.06
<b>1 X Week</b>	\$ 61.21	\$ 122.42	\$ 183.63	\$ 244.84	\$ 306.05	\$ 367.26

<sup>1</sup> Rates based on service three times a week, one for regular trash, one for vegetative debris and one for recycling. Regular trash service includes collection of white goods (appliances) and bulky goods (furniture) at no additional charge. Also based on an average yearly production rate of 1.62 tons per home, and a composition rate of 56% solid waste, 44% vegetation (based on 0.9 tons/year/home of solid waste; 0.72 tons/year/home of vegetation).

<sup>2</sup> House (back door) collection includes back door collection service for solid waste and recycling only, horticultural collection is available as a curbside service only.

<sup>3</sup> Rates based on no increase in collection charges for FY 09/10, 15% franchise fee & \$25/ton disposal surcharge for garbage

**MONTHLY COMMERCIAL CAN BACK DOOR SERVICE SOLID WASTE RATES** (Based on 45.6 Lbs./can)  
(1 Can = 64 Gallons)

**Twice Weekly Can Service**

Collection Costs	\$152.12
Disposal Costs	<u>18.35</u>
<b>Total Monthly Rate</b>	<b>\$170.47</b>

**Once Weekly Can Service**

Collection Costs	\$ 93.41
Disposal Costs	<u>9.18</u>
<b>Total Monthly Rate</b>	<b>\$102.59</b>

Extra Pick-up Charge = \$7.66/can

	1 Can	2 Cans	3 Cans	4 Cans	5 Cans	6 Cans
<b>2 X Week</b>	\$ 170.47	\$ 340.94	\$ 511.41	\$ 681.88	\$ 852.35	\$ 1,022.82
<b>1 X Week</b>	\$ 102.59	\$ 205.18	\$ 307.77	\$ 410.36	\$ 512.95	\$ 615.54

**MONTHLY COMMERCIAL CAN BACK DOOR SERVICE VEGETATION RATES** (Based on 45.6 Lbs./can)  
(1 Can = 64 Gallons)

**Twice Weekly Can Service**

Collection Costs	\$134.78
Disposal Costs	<u>6.74</u>
<b>Total Monthly Rate</b>	<b>\$141.52</b>

**Once Weekly Can Service**

Collection Costs	\$ 81.84
Disposal Costs	<u>3.38</u>
<b>Total Monthly Rate</b>	<b>\$ 85.22</b>

Extra Pick-up Charge - \$6.32 per can

	1 Can	2 Cans	3 Cans	4 Cans	5 Cans	6 Cans
<b>2 X Week</b>	\$ 141.52	\$ 283.04	\$ 424.56	\$ 566.08	\$ 707.60	\$ 849.12
<b>1 X Week</b>	\$ 85.22	\$ 170.44	\$ 255.66	\$ 340.88	\$ 426.10	\$ 511.32

**COMMERCIAL SOLID WASTE CUBIC YARD RATES** (Based on 131 lbs. per cubic yard; disposal cost/cubic yard - \$5.21 w/no franchise fee)

**MONTHLY COMMERCIAL SOLID WASTE CUBIC YARD RATES**  
**EQUIPMENT CHARGES INCLUDED**

CONTAINER SIZE	MONTHLY EQUIPMENT CHARGE	1 X WK	2 X WK	3 X WK	4 X WK	5 X WK	6 X WK	EXTRA DUMP
<b>2.00 YARD</b>	(\$21.00)	\$ 132.36	\$ 226.81	\$ 327.86	\$ 428.92	\$ 529.97	\$ 631.02	\$ 37.52
<b>4.00 YARD</b>	(\$26.00)	\$ 232.69	\$ 434.80	\$ 636.90	\$ 839.01	\$ 1,041.11	\$ 1,243.22	\$ 59.54
<b>6.00 YARD</b>	(\$29.00)	\$ 337.27	\$ 640.43	\$ 943.59	\$ 1,246.75	\$ 1,549.90	\$ 1,853.06	\$ 82.86
<b>8.00 YARD</b>	(\$32.00)	\$ 441.86	\$ 846.07	\$ 1,250.28	\$ 1,654.48	\$ 2,058.69	\$ 2,462.90	\$ 106.18
<b>ROLL OUT</b>		\$ 12.91	\$ 25.82	\$ 38.73	\$ 51.64	\$ 64.55	\$ 77.46	

**COMMERCIAL VEGETATION CUBIC YARD RATES** (Based on 140 lbs. per cubic yard; disposal cost/cubic yard = \$2.03 w/no franchise fee)

**MONTHLY COMMERCIAL VEGETATION CUBIC YARD RATES**  
**EQUIPMENT CHARGES INCLUDED**

CONTAINER SIZE	MONTHLY EQUIPMENT CHARGE	1 X WK	2 X WK	3 X WK	4 X WK	5 X WK	6 X WK	EXTRA DUMP
2.00 YARD	(\$21.00)	\$ 99.89	\$ 161.88	\$ 230.47	\$ 299.06	\$ 367.65	\$436.23	\$ 30.02
4.00 YARD	(\$26.00)	\$167.76	\$ 304.94	\$ 442.12	\$ 579.29	\$ 716.47	\$853.64	\$ 44.55
6.00 YARD	(\$29.00)	\$ 239.88	\$ 445.65	\$ 651.41	\$ 857.17	\$1,062.94	\$ 1,268.70	\$ 60.39
8.00 YARD	(\$32.00)	\$ 312.00	\$ 586.35	\$ 860.70	\$ 1,135.06	\$1,409.41	\$ 1,683.76	\$ 76.21

**ROLL-OFF RATES/CONSTRUCTION CONTAINERS**

(No Franchise Fee or Disposal Fee)

Per Dump Rate \$ 237.45  
 Per Ton Disposal Rate/Solid Waste Prevailing Rate  
 Per Ton Disposal Rate/Horticulture \$ 29.00

**MONTHLY COMMERCIAL SOLID WASTE COMPACTOR RATES (Compaction Rate = 4:1)**

**MONTHLY RATES**  
(Equipment Rental Charge = 0)

CONTAINER SIZE	Monthly Equip Charge	1 X WK	2 X WK	3 X WK	4 X WK	5 X WK	6 X WK	EXTRA DUMP
4.00 YARD	\$200.00	\$ 690.46	\$ 1,380.92	\$ 2,071.38	\$ 2,761.84	\$ 3,452.30	\$ 4,142.76	\$ 198.04
6.00 YARD	\$233.33	\$ 1,035.68	\$ 2,071.36	\$ 3,107.04	\$ 4,142.72	\$ 5,178.40	\$ 6,214.08	\$ 277.72
8.00 YARD	\$266.67	\$ 1,380.91	\$ 2,761.82	\$ 4,142.73	\$ 5,523.64	\$ 6,904.55	\$ 8,285.46	\$ 357.38

**RECYCLING RATES**

**RESIDENTIAL CURBSIDE RECYCLING PROGRAM RATE**

- ◆ Waste Pro agrees to continue to operate the Sanibel residential curbside-recycling program under the terms and conditions as directed by the City.

**CONDOMINIUM RECYCLING PROGRAM RATES (5 UNITS OR MORE)**

- ◆ Condominiums will be charged \$3.57 unit/month if not recycling. If participating, minimum service level is one 96-gallon comingled toter for every 16 units and one 96-gallon paper toter for every 20 units from October 1<sup>st</sup> through May 31<sup>st</sup>. From June 1<sup>st</sup> through September 30<sup>th</sup>, the minimum service level is one 96-gallon comingled toter for every 32 units and one 96-gallon paper toter for every 40 units

**COMMERCIAL/MULTI-FAMILY RECYCLING PROGRAM RATES:**

◆ Commercial Cardboard Monthly Rates:

<b>CONTAINER SIZE</b>	<b>1 X WK</b>	<b>2 X WK</b>	<b>EXTRA DUMP</b>
<b>4.00 YARD</b>	\$ 89.46	\$ 178.92	\$ 33.54
<b>6.00 YARD</b>	\$ 134.19	\$ 268.38	\$ 43.87
<b>8.00 YARD</b>	\$ 178.92	\$ 357.84	\$ 54.19

◆ Commercial Mixed Recyclable Monthly Rates

Option 1: 96-gallon toter containers: \$22.36 per toter per month (paper) with one collection per week.  
\$22.36 per toter per month (co-mingled) with one collection per week.

Option 2: 18-gallon bins: \$3.57 per bin per month with one collection per week.

Option 3: Portable rack system: \$32.15 per rack per month with one collection per week.

City will provide one 18-gallon recycling container to commercial customers. All other container costs will be the responsibility of the commercial customer at cost.

**MISCELLANEOUS CHARGES**

**SPECIAL/EXTRA PICK-UPS**

- ◆ Arrangements for special pick-ups must be called into Waste Pro’s office in advance.
- ◆ Unbundled curbside horticultural collection for residential customers will be provided at \$17.87 per cubic yard, including disposal.
- ◆ Unbundled horticulture collection for commercial customers will be provided at \$17.87 per cubic yard, including disposal.
- ◆ Commercial customers white goods: \$32.25 per item
- ◆ Commercial customers bulky goods: \$12.90 per cubic yard

**OTHER**

- ◆ A \$25.00 per ton City solid waste disposal surcharge has been included in the above rates. Waste Pro will return to the City \$25.00 per ton of solid waste collected on Sanibel based on actual tonnage generated monthly.

## FUEL ADJUSTMENT COMPONENT

Waste Pro will assess a Fuel Adjustment Component (FAC) based upon the fuel price on the first day of the billing month as per the "On Highway Retail Diesel Price", Lower Atlanta Region, US Department of Energy, Energy Information Administration. The information is currently published on the Internet at: [http://tonto.eia.doe.gov/ooglinfo/wohdp/diesel\\_detail\\_report\\_combined.asp](http://tonto.eia.doe.gov/ooglinfo/wohdp/diesel_detail_report_combined.asp). The location of this publication may change per the Department of Energy. The fuel pricing shall be selected by rounding up or down to the closest \$0.05.

The FAC is in addition to the existing rate structure as allowed for in the Franchise Agreement, calculated as a percentage of the collection charges (with no franchise fee), and is based upon the following rate matrix:

Fuel Price	FAC	Fuel Price	FAC	Fuel Price	FAC	Fuel Price	FAC	Fuel Price	FAC
\$3.00	0.00%	\$3.35	1.75%	\$3.70	3.50%	\$4.05	5.25%	\$4.40	7.00%
\$3.05	0.25%	\$3.40	2.00%	\$3.75	3.75%	\$4.10	5.50%	\$4.45	7.25%
\$3.10	0.50%	\$3.45	2.25%	\$3.80	4.00%	\$4.15	5.75%	\$4.50	7.50%
\$3.15	0.75%	\$3.50	2.50%	\$3.85	4.25%	\$4.20	6.00%	\$4.55	7.75%
\$3.20	1.00%	\$3.55	2.75%	\$3.90	4.50%	\$4.25	6.25%	\$4.60	8.00%
\$3.25	1.25%	\$3.60	3.00%	\$3.95	4.75%	\$4.30	6.50%	\$4.65	8.25%
\$3.30	1.50%	\$3.65	3.25%	\$4.00	5.00%	\$4.35	6.75%	\$4.70	8.50%