

11. **OLD BUSINESS**

a. Solid Waste and Recycling

- i. Status of Bids
- ii. Lee County Bid Process
- iii. City Bid Process
- iv. Options

Memorandum

DATE: March 16, 2010

TO: City Council

THROUGH: City Manager Judie Zimomra

FROM: Public Works Director Gates Castle *JAC*

RE: Solid Waste Franchise

Recommendation: Approve ordinance granting 5-year solid waste franchise to Waste Pro of Florida, Inc.

The City's current solid waste franchise expires on September 30, 2010. In anticipation of this, the City:

1. Prepared City-only specifications for solid waste services
2. Requested that the County include the City as part (as an alternative) of their bid process.

In response to a Request for Proposals which appeared in the December 7, 2009 edition of the Ft. Myers News-Press, two solid waste firms, Waste Pro of Florida, Inc. and Veolia Environmental Services, submitted proposals to perform the services, with both firms meeting the qualification requirements. Waste Pro's residential pricing was lower, while Veolia's commercial pricing was lower, with Waste Pro's total cost being approximately 4% lower than Veolia.

The County received 4 proposals from qualified firms to provide solid waste services for their area 2, including Sanibel. Advanced Disposal Systems submitted the low overall proposal, but their residential collection rate was almost 40% higher than the low proposer without Sanibel and over 2% higher than the City's stand alone bid. The County Solid Waste Director didn't recommend that the County Commissioners include Sanibel in their service area 2 award.

Staff recommends that Council approve an ordinance granting a 5-year solid waste franchise to Waste Pro of Florida, Inc.

C: Finance Director Sylvia Edwards
City Attorney Ken Cuyler